

VENDOR LIST					3RD PARTY					
Machine Mfg (Feature)	Description	Purchase	Min. Maint.	1st Ship	Lease Rate	Lease Term	Lease Rate	Lease Term	Sell To End User	Buy From End User
<b>IBM TAPES</b>					IBM min. maintenance is 7 day/24 hours. Chg					
IBM 3422-A1	Control w/ tape	56,590	513	2Q86	72	12	37	24	850	125
IBM 3422-B1	780 kb/1600/6250	27,520	210	2Q86	72	12	37	24	850	125
IBM 3480-A22	Control unit-B22	69,230	565	1Q85	76	12	39	24	900	125
IBM 3480-A22	w/ IDRC & 4.5mb chan(2)	93,255	551	1Q85	85	12	44	24	1,000	100
IBM 3480-B22	w/ auto-loader	58,445	352	1Q85	42	12	22	24	500	50
IBM 3490-A01	Single cnt'l w/ch adap.	67,165	438	1Q90	86	12	30	36	1,000	150
IBM 3490-A02	Dual cnt'l w/ch adap.	127,330	876	1Q90	129	12	45	36	1,500	300
IBM 3490-B02	Two tape units	70,850	656	3Q90	34	12	12	36	400	0
IBM 3490-B04	Four tape units	111,100	1,027	1Q90	43	12	15	36	500	25
IBM 3490E-A10	Single cnt'l w/ch adap.	73,265	376	2Q91	149	24	107	36	3,500	1,200
IBM 3490E-A20	Dual cnt'l w/ch adap.	138,830	752	2Q91	100	24	76	36	2,500	600
IBM 3490E-B20	Two tape units	77,860	558	2Q91	26	24	18	36	600	75
IBM 3490E-B40	Four tape units	122,200	873	2Q91	39	24	27	36	900	150
IBM 3490 (3312)	Escon adp. A02/A20	25,950	63		37	24	30	36	1,000	
IBM 3490E-C22	36 track tape	65,920	612	2Q92	117	24	84	36	2,750	1,000
IBM 3490E-C22	(3319 & 5045)	82,480	686	2Q92	155	24	110	36	3,750	2,000
IBM 3494-B16	Virtual tape server	180,000	991	2Q97	210	24	150	36	5,000	1,800
IBM 3494-B18	w/3200 & 3702	180,000	762	3Q98	265	24	250	36	8,500	3,000
IBM 3494-D12	Drive unit	35,000	53	3Q95	80	24	60	36	2,000	500
IBM 3494-D14	Drive unit	35,000	53	4Q96	80	24	60	36	2,000	500
IBM 3494-HA1	High Availability	86,900	639	3Q95	335	24	240	36	8,000	3,000
IBM 3494-L12	Control unit	86,900	831	3Q95	205	24	150	36	5,000	1,500
IBM 3494-L14	Control unit	86,900	831	4Q96	205	24	150	36	5,000	1,500
IBM 3590-A14	Frame (up to 4 B-11)	21,000	23	4Q96	295	24	210	36	7,000	3,000
IBM 3590-A50	Controller w/3311	20,470	168	4Q97	35	24	25	36	850	150
IBM 3590-A60	Controller w/3412	31,970	210	3Q99	190	24	135	36	4,500	2,000
IBM 3590-B11	Cartridge w/loader	32,500	275	4Q95	160	24	115	36	3,900	1,500
IBM 3590-B1A	Tape Subsystem	29,500	238	3Q95	30	24	20	36	750	125
IBM 3590-E11	Rack mount tape	46,500	260	2Q99	195	24	140	36	4,700	1,750
IBM 3590-E1A	Rack mount tape	43,500	225	2Q99	75	24	55	36	1,850	350
IBM 3592-J1A	For use in 3494	32,000	202							
<b>PLUG COMPATIBLE TAPES</b>										
STK L20	(no drives)				85	24	60	36	2,000	300
STK L40	(no drives)				155	24	105	36	3,500	1,700
STK L80	(no drives)				240	24	165	36	5,500	3,000
STK L180	(no drives)				310	24	215	36	7,000	4,000
STK L700	(no drives)				395	24	275	36	9,000	6,000
STK LTO	(for L20)				75	24	50	36	1,750	350
STK LTO	(for L40)				75	24	50	36	1,750	350
STK LTO	(for L80)				75	24	50	36	1,750	350
STK SDLT	(for L20)				65	24	45	36	1,500	300
STK SDLT	(for L40)				65	24	45	36	1,500	300
STK SDLT	(for L80)				65	24	45	36	1,500	300
STK 9490-M32	Auto-loaders				155	24	110	36	3,600	1,600
STK 9490-M34	4 trans. lib. attach				20	24	15	36	500	0
STK 9490-M44	Auto-loaders				295	24	205	36	6,750	3,250
STK 9710 (Lib.)	252 Slots/2-DLT7000				20	24	15	36	500	0
STK 9710-5	6-DLT7000				30	24	20	36	750	25
STK 9710-5	10-DLT7000				40	24	30	36	1,000	50
STK 9777-001	DLT 7000 for L180				5	24	5	36	200	0
STK 9777-001	DLT 7000 for L700				5	24	5	36	200	0
STK 9777-002	DLT 7000 for L20				5	24	5	36	200	0
STK 9777-002	DLT 7000 for L40				5	24	5	36	200	0
STK 9777-002	DLT 7000 for L80				5	24	5	36	200	0
STK 9788-001	DLT 8000 for L180				10	24	5	36	300	0
STK 9788-001	DLT 8000 for L700				10	24	5	36	300	0